HOVERCRAFT FOR SALE!

This 2006 (9) passenger Hovercraft is powered by a GM "RAM JET: 350 cu. In. 250 hp V8 engine.

It's 22' long 8' wide and 80" high off the trailer.

Dry weight approximately 2,750 lbs. Craft only.

Thrust provided by the two 39" 12 blade fans powered by the V8 engine. Hover height 12".

Fuel capacity is 50 gallons, two tanks at 25 gallon each.

Seats (9) including the pilot.

Nine sets of David Clark protective headphones with voice communications. Fly on low profile triple axel trailer with power winch for help loading when needed, electric breaks and folding side boards for easy loading and unloading.

AND it only has 43.6 hours on it!



The most common types of terrain where Hovercrafts are used are on water of course, sand, grass, ice and more. Any hard or stable surface. Dirt roads or dirt areas are not recommended because it will kick up a lot of dust and it's not fun.

The Hovercraft has been stored inside but hasn't been used for a few years. However, after doing an engine check, fluids, belts fresh fuel and general overall check of the craft it fired right up and runs and sounds fantastic. But it does need some additional maintenance. I'm working on that.

NOW HERE'S THE REASON FOR BUYING THIS UNIQUE CRAFT!

You can imagine wherever you go with this Hovercraft it turns heads and draws a crowd. Towing it down the road or around town I'm always afraid of causing accidents with people rubber necking as I drive by. And out on a run people stop whatever their doing to see this thing go by. People are always asking if they can take a picture or if I give rides?

Of course, it would be so much fun to have this incredible machine to take family and friends for rides. But it also has huge potential of generating a lot of income as a tourist ride here in Rocky Point or out here in La Cholla where I usually launch it. This is something different than the normal Banana Boats or Wave Runners.



Some people ask, "why not use it on Sandy Beach where there are more people?

Good question. There are a couple good reasons.

1) It performs best in calm water with minimum waves or chop, although it's very seaworthy and stable. In fact, you can stand people all along the platform on one side and it doesn't even begin to want to flip. Search and rescue agencies use them around the world because of their ability to go almost anywhere and places regular boats won't go, and they don't have to worry about capsizing. Sportsmen buy a lot of these, especially up in the north of the US to go hunting up frozen rivers and lakes, although they are usually smaller craft. They make all sizes.

The water conditions in Cholla Bay are always much calmer than the sea side which makes it the perfect place to launch and run. And being a Hovercraft it doesn't matter if the tide is in or out. There's a perfect place to launch at the top of Cholla Bay near where the Ultralights are now set up. So you will actually be helping each other by bringing people out.

When the tide is out can be the most fun on this hovercraft. Take flying across the hard wet sand at high speeds where the craft can hit almost 50 mph in perfect conditions and head out towards the open water. It's a thrill like no other. Then what I always like to do is head over to the other side of the bay where there are open areas and where some small sand dunes meet the beach. I start heading straight towards the beach and the dunes and the passengers start looking at each other in confusion or probably a little bit of fear of what's going to happen next. I can hear the hoots and hollers over the noise of the craft and through the protective headphones we all wear as we reach the beach and shoot up the face of the dune, arch over and back down to the beach below and back out into the water or sand flats. Where else can you do something like that? Plus you can also go up to the top of the bay to the Estuary and cruise some of the tidal channels. So much fun!

2) The other reason Sandy Beach is not a very good place to run is there can be too many people in the water or on the beach to be fun or safe. And the water can be much rougher there, which does affect the performance of the craft. And there's not really any good flat ground to zip across or any dunes to run up. It's all about fun and giving the passengers a thrill they won't forget and will want to do it again and tell all their friends about.



So why is this a MONEY MAKING MACHINE?

Using this Hovercraft as a tourist ride has the potential of generating a lot of money. With some advertising and word of mouth the people will find you. It seats (9) people including the pilot, so that's (8) passengers per run. And if you make 20 minute runs with ten minutes to unload and reload and charge \$20 per person, keeping it affordable, a price a family can afford, that's \$160 per run. If you make ten or fifteen runs a day, well do the math.

You may not need to refuel all day if you start with full tanks of gas.

So, I think it's a pretty inviting opportunity for someone who is looking to start a new business here in the Rocky Point area, or any place you would like.

Now the pilot of the craft like myself, needs to be trained by a "certified" trainer, and I'm not one of those. I had to take training to learn how to operate it. I can give you contact information for a "certified" trainer to help get you going, but ultimately you are responsible for your own training.

It's not rocket science to operate the machine but it is very unique and like nothing else. Most anyone, especially those with some operating skills, can learn to pilot the hovercraft. But it's not like a boat where you can jump right in and go. It requires more concentration than a boat. Not trying to scare you, it's just different. You too can learn how to pilot this awesome machine.

As I mentioned it does need some minor repair, which I'm working on at the moment. Of course, we would go out for a couple runs so you can get the whole experience. This great machine starts right up and will surely impress you.

I will do everything and anything I can to help you make it something worth investing in.

I also have the original Hovertour 2006 Owners Operators Manual, and the GM Performance Parts Ram Jet service manual. It comes with nine (9) sets of David Clark headphones with voice communications. It also comes with a Marine Radio and a hand held remote for the power winch mounted at the front of the trailer for help in loading when needed. Plus life jackets for all passengers, which are required at all times when using the craft for the public.

There are some other miscellaneous items and features that I will go over with you.

If I missed anything or if you have any questions, I am more than happy to answer them to the best of my ability.

This Hovercraft and trailer, with the additional add-ons, which are several, tops new at \$100K.

The suggested resale price for this machine by the Hovercraft Manufacture is around \$50K. We are asking \$48k for the craft.

Again, with only 43.6 hours on it, there are many years of fun and excitement to be had.

You can contact me, Lane Frank, at 480-882-8094, or email me at <u>dlanefrank@yahoo.com</u> or message me.

Thank you,

Lane Frank